



**Central Carolina
Regional Educational Service Alliance**
Serving School Districts in the Heart of North Carolina

To: CCRESA Board of Directors
From: Alisa McLean
CCRESA Secretary/Treasurer
Date: 09/24/2021
Re: Financial Report Memo

STATEMENT OF ACTIVITY

CCRESA

FY2020-21 brought in \$246,046 in revenue, total expenses amounted to \$260,771, leaving the net operating revenue at -\$14,725.

The CCRESA has received all Membership and Affiliate Membership dues for FY21-22. Total dues amounted to \$304,318. This increase in dues allows the RESA to no longer run a deficit and has also allowed us to expand the budget for professional development. We have contracted with BetterLesson to facilitate monthly PD held virtually for teachers, September through February.

Unfortunately, due to budget constraints, UNC Chapel Hill was no longer able to join as an Affiliate Member. We hope to see them back next year.

BOARD ACTION REQUESTED – FIRST INTERNET BANK CD

The CD maturity date with FirstIB was September 22nd. If no action is taken by October 1st, then the CD will automatically renew for 36 months at the new interest rate of .8%. While this is lower than the previous rate of 2.8%, it is competitive with the current market rates. We currently have \$227,143 in the CD and feedback on the following options:

1. Take no action and keep the full amount in CD and auto-renew for another 36 months
2. Transfer a portion of funds to CapitalOne Money Market to have more cash on hand prior to 36-month renewal. We currently have \$154,637 in this savings account at a .4% APY.
3. Renew full amount or portion of amount for less time at lower rate to see if rates go up (they could also go down):
 - a. 12 months at .6%
 - b. 18 months at .65%
 - c. 24 months at .7%

CCTI

The CCTI program took in a total of \$201,354 in revenue for FY2020-2021, total expenses amounted to \$294,996, leaving the net operating revenue at -\$93,787. This left the program balance at \$125,696 for carryover into FY2021-22.

Moving forward most tuition will be collected from individual participants, although a few districts are providing a payroll deduction and/or scholarship option for their CCTI teachers. The program currently has 45 teachers enrolled and has collected \$24,658 in tuition as of September 21, 2021. To cover all expenses, the CCTI program has a goal of enrolling 63 participants. The application window is open until September 30, 2021. Tuition is being collected by (1) participant invoiced for 3 payments throughout this fiscal year, (2) 10 monthly invoices sent to participants, (3) districts invoiced for payroll deductions, and (4) districts pay tuition in full/scholarship portion in advance.

CCP3

The CCRESA received \$450,762 in grant funding to implement the Principal Prep Program with NC Central University. An additional \$131,598 in grant funds was used to pay the forgivable loan amount for the CCP3 participants. Total program expenditures for FY2020-21 came to \$229,363, leaving a carryover balance of \$229,363. The large balance of funds is attributed to adjustments made due to the pandemic - we were not able to offer the face-to-face professional development, annual symposium, or satellite classes as originally intended. The CCRESA also held off on hiring a full-time support position for the grant, and instead filled a part-time position in April 2021. The CCP3 program has until Year 6 to spend this balance.

For program implementation, the CCRESA will receive \$542,914 in grant funding for FY2021-22. Applications are open and available on the ccp3.org website until December 1st for Cohort 2 set to begin the MSA program in Fall 2022. Applicants will be interviewed in mid-December by a NCCU/CCRESA team, and the top 16 candidates will be determined in January 2022.

STATEMENT OF FINANCIAL POSITION

On August 31st, the CCRESA’s bank accounts totaled \$932,817.66. The balances in each of our bank accounts at the end of February were as follows:

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| CCRESA Funds (8274) | \$267,341.42 |
| CCTI Funds (0175) | \$129,146.73 |
| CCP3 Grant Funds (1546) | \$154,548.17 |
| CapitalOne 360 Business Account (CCRESA) | \$154,637.62 |
| First Internet Bank CD (CCRESA) | \$227,143.72 |

The total fund balance for CCRESA operations was \$649,122.76. Total current assets amounted to \$1,243,970 with \$196,954 in liabilities. The liabilities include potentially refundable grant income.